



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
 PH (413) 443-7359 – FAX (413) 445-7865

Quotation 12551A

Quotation Date: 07/16/2015
 Tax ID #: 04-2719777

NOLOK	Estimated Completion Date: Approx 210+ Days ARO	F.O.B.: Pittsfield, MA
		Ship Via: PICK UP
Norman Police Department 201 B West Grey Street Norman, OK 73069	Payment Terms: <i>Lenco GSA Contract GS-07F-0390M 1122 Program</i> <i>Lenco Does Not Collect Tax or Register Vehicles with DMV</i>	
	Inspection & Acceptance: At Lenco Factory, Pittsfield, MA	
Terms and Conditions: Payment Upon Pick Up -- Transfer of Certificate of Origin Upon Receipt of Payment		

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced) US State Department Armor Level E	BC55003	\$207,698.00	\$198,793.00
Options:			
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	36,524.00	34,958.00
Diesel Engine, 6.7L Turbo	BCDLEN	8,494.00	8,130.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
Intercom System; Inside to Outside	BCINT	3,000.00	2,871.00
AC-DC Power Inverter 3,600 Watt w/ Battery Charge Ftr	BCPINV36	5,686.00	5,442.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
4-Door Configuration	BC4DR	8,210.00	7,858.00
7" Vertical Gunport Upgrade (2)	BCGP7	318.00	304.00
Hydraulic Ram Upgrade	BCHYDRAM	5,725.00	5,480.00
Gas Injector Unit	BCGIU	7,147.00	6,840.00
Net Savings \$12,315		\$287,202.00	\$274,887.00
Total Cost of (1) Lenco BearCat FOB Origin, Pittsfield, MA			<u>\$274,887.00</u>

Specifications Subject to Change **PROPRIETARY**

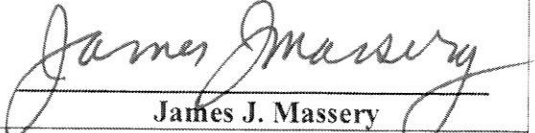
WARNING: Information Subject to Export Control Laws

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

Authorized Signature _____ **Authorized Signature** 
 Please sign and return James J. Massery

Thank You

NOTE: Price adjustments for this vehicle offered through GSA Schedule 84 Cooperative Purchasing Agreement—or--your State's 1122 Counter Drug Procurement Program.

NOTE: Lenco Armored Vehicles is the Sole Source for the Lenco BearCat or equal; a notarized sworn affidavit is available upon request.

Jim Massery
Government Sales Manager